NON-PROFIT FUNDRAISING.....READY TO CHANGE THE WORLD???.....FUN REWARDING & EXCITING COMPANY!

Location: www.ucinc.org

Pay: \$18k- \$30k commensurate with experience +++ Monthly Incentive BONU\$\$\$ = \$35k - 65k /year

Status: Full Time, Junior Associate, Associate/Permanent ONLY

Job Description:

Sales-Customer Service/Relations Associate for FUN, FAST-GROWING, UNIQUE, EXCLUSIVE & INNOVATIVE RELATIONSHIP FIRM with AGGRESSIVE NATIONAL EXPANSION initiatives is seeking highly motivated and talented Sales- Customer Service/Relations Professional, and is offering EXTENSIVE TRAINING for REWARDING CAREER with RAPID ADVANCEMENT and UNLIMITED EARNING POTENTIAL with opportunities for future re-location and travel!

KEY ASSOCIATE is required to conduct and coordinate fundraising activities and events and assist with Public Relations and scheduling of speaking engagements for Founder of Non-Profit Foundation. Junior Associates are required to simply INFORM and EXCITE high level executives and professionals *who call us* to inquire about our services in a 15-22 minute telephone call, and then meet with them to conduct personal interviews in our offices & evaluate their personal goals to qualify them for a membership program.

Ideal Candidates MUST be:

- > PROFESSIONAL, Poised, Polished and Personable!
- ▶ Well-Spoken with EXCELLENT Phone Manner and Presentation skills.
- > Upbeat & Energetic with Competitive, Take Charge & Confident Personality.
- CLOSERS who don't take "NO" for an answer!
- ➢ Career & Goal Oriented.
- > Organized & Detailed with Multi-task ability.
- > Comfortable working with High-Level Executives-Professionals in a Fast Paced Environment.
- Corporate Background is a plus!

We are looking for "People-Persons" with a STRONG track-record of SUCCESS in Closing Sales and/or Customer Service-Customer Relations. Commissioned Sales Experience preferred. Backgrounds in Weight Loss, Health & Fitness Centers and Recruiting are helpful.

If you are seeking a long-term career and you have at least 2-5 years of successful Inside or Outside Sales experience or the equivalent of Customer Service-Relations experience working with High-Level Executives-Professionals and/or an upscale product or service, this FUN, EXCITING & REWARDING opportunity may be for YOU!

***Monthly Incentive Bonus (payable immediately) + Salary upon attainment of quota.

- ***First Year Potential= \$35K-\$65K+++
- ***Second Year=\$75K+++

Company will provide FULL Extensive training for this EXCITING REVOLUTIONARY FIRM!

If you are or have the potential to be a TOP-Performer, we'd love to meet with you. Please send your cover letter and resume to <u>careers@ucinc.org</u> in PDF FORMAT. Suitable candidates will be contacted shortly to begin interview and hiring process.